1. Stakeholders	2. Needs/problems	3. Solution	4. Path to target groups
We have	\$\frac{1}{2\hat{2}}	\$\tag{\frac{1}{2}}{2}	\$\tilde{\chi_{\text{\tin}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tex{\tex
5. Indicators of success	6. Partners and resources	7. Costs	8. Sources of income



If a cell is marked by a heart, please write there relevant information about your beneficiaries.

Your beneficiaries are people who benefit from what you do. For example: young people who participate in the programs that you organise, or your organisation's members.



If a cell is marked by a tools, please write there relevant information about your resource providers.

Your resource providers are people who give you money, time or material goods so that you can run your activities for your beneficiaries. For example: funders, volunteers, sponsors.

1. Stakeholders	2. Needs/problems	3. Solution	4. Path to target groups
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5. Indicators of success	6. Partners and resources	7. Costs	8. Sources of income

1. Stakeholders	2. Needs/problems	3. Solution	4. Path to target groups
Whose needs do you solve? Who are the beneficiaries of your activities?	From the perspective of the beneficiaries: what kind of need(s) does your solution help to solve? Why are they willing to participate?	Describe the concept of the solution for the beneficiaries in the community. Which main elements and activities does the solution involve?	Which channels do you use to reach the beneficiaries?
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Who provides resources for you to implement your solution?	From the perspective of resource providers: what kind of need(s) does your solution help to solve? Why are they willing to contribute?	Describe how you involve and interact with the resource providers. E.g. writing project applications, managing a volunteer program, selling services.	Which channels do you use to reach the resource providers?
	%	%	%

5. Indicators of success	6. Partners and resources	7. Costs	8. Sources of income
Which indicators do you have to follow to understand that your solution has the desired positive impact on the beneficiaries? Which indicators do you have to follow to understand that your relationships with the resource providers are successful?	Which partnerships and resources (finances, know-how) do you need to offer your solution to the beneficiaries?	What are the main costs to sustain the annual imple- mentation of the solution?	What are the sources of income to cover the costs concerning offering the solution to the beneficiaries?
%			